

Council Growth Ticklers

State Membership Director Frank J Schwartz, Jr.



Knights doing things Right will make all the difference

This is a **GREAT** year to be a Knight and **you are part of it**. The Order has never been stronger. We're celebrating a great heritage. So what are you going to do as a leader to make this the most fantastic year the Order has ever had?

1. **CHALLENGE THE PROCESS:** Every program that is succeeding is doing so because someone looked at it and said, "Maybe we can improve it by doing this differently".
2. **INSPIRE A SHARED VISION:** There's an old Texas saying: "You can't light a fire with a wet match". You can't ignite a flame of passion for recruitment, for vocations, or our insurance program if you yourself do not express enthusiasm for it. My Brothers, we can be successful if we want to be.
3. **MODEL THE WAY:** When I hear a Knight say: 'The State Wants us to...' or 'Supreme says ...' I question whether he is a leader. A leader takes responsibility for the message and his responsibility is to remind the council of its responsibility for its future. Christ, King Arthur, Columbus, our Nation's Founding Fathers said "Come, follow me"; they did not say 'Let Mikey Do it'!
4. **ENABLE OTHERS TO ACT:** You must enable others to act through collaboration and through teamwork. In doing so you make others feel strong, capable and committed.
5. **ENCOURAGE THE HEART:** Show your councils you care for them. Compliment them when they do a good job.

"Inspiration is contagious, once inspired, people can and do accomplish anything."

This is a great time to be a Knight! This is the Order's time - Illinois' time to be GREAT! You can make that happen; no one else can do it for you.



ONE FAMILY UNDER GOD

**TEAM 3000 MAKING OUR KNIGHTS OF COLUMBUS FAMILY LARGER, STRONGER AND BETTER
ONE FAMILY AT A TIME**